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FINANCIAL TIMES
Healthcare

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A major new directory of consultants, GPs and other medical specialists in referring patients to consultants. This directory is a valuable professional reference and marketing resource available prior to the main directory.

All information is supplied first-hand by the specialist consultants and is accurate and fully up-to-date. Entries are managed and regularly updated.

- ◆ Full contact details
- ◆ Three main areas of surgical activity
- ◆ Five most frequently performed procedures for both NHS and private patients
- ◆ Number of operating sessions in NHS and Private treatment
- ◆ Number of consultants in each speciality

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- ___ details on the **Medical Directory '97** @ £170
ISBN: 186067 2035
- ___ details on the **Health Address Book** @ £12.99
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BRITISH COUNCIL INTERNATIONAL SEMINARS

NEONATAL NURSING: CURRENT ISSUES (97072)

17-25 March 1998 Nottingham

BREAST CANCER (97088)

22-27 March 1998 London

TUBERCULOSIS: CLINICAL ASPECTS OF DIAGNOSIS, CARE AND CONTROL (98027)

7-13 June 1998 Liverpool

LEADERSHIP DEVELOPMENT: THE KEY TO CHANGING NURSING (97030)

24 June-1 July 1998 Manchester

ADVANCES IN PAEDIATRIC AND NEONATAL SURGERY (98021)

12-19 July 1998 Manchester

QUALITY IMPROVEMENT IN NURSING (98026)

6-12 September 1998 Oxford

PAEDIATRIC OPHTHALMOLOGY: A PRACTICAL UPDATE (98024)

20-25 September 1998 London

OBESITY: A GLOBAL CHALLENGE (98020)

11-17 October 1998 Aberdeen

THE MANAGEMENT OF EMERGENCIES AND DISASTERS:

A MULTIDISCIPLINARY APPROACH (98032)

8-23 October 1998 Stoke-on-Trent

UROGYNAECOLOGY: PRINCIPLES AND PRACTICE NOW (98029)

08-13 November 1998 London

HEALTH ECONOMICS: CHOICES IN HEALTH CARE (98034)

21-27 March 1998 York

We will also be organising events in the following areas:

Primary Health care

Public health for decision makers

Better hospitals

Environment Health: science, policy and practice

For information, contact: Promotions Manager, International Seminars,
The British Council, 1 Beaumont Place, Oxford OX1 2PJ, UK.

Tel: +44(0) 1865 316636; Fax: +44(0) 1865 557368/516590.

E-mail: international.seminars@britcoun.org

<http://www.britcoun.org/seminars/>

Programme details are subject to amendment. For a full prospectus please contact the
Promotions Manager, quoting the seminar number in all correspondence.



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CLASSIFIED ADVERTISEMENTS

Classified Advertisements are welcomed and should be sent to: Maria Phantis, Royal College of General Practitioners, 14 Princes Gate, Hyde Park, London SW7 1PU. Telephone: 0171 - 581 3232. Fax: 0171 - 225 - 0629. Copy must be received three weeks before the 1st of the month of issue to ensure inclusion. Every effort will be made to include advertisements received after this date but publication cannot be guaranteed and the advertisement may have to be held over to the following issue. The publisher will not be responsible for any error in the insertion of, or omission to insert, any advertisement. The charge for space in this section is £25.00 per single column centimetre, plus £10.00 if a box number is required, plus VAT at 17.5%. Fellows, Members and Associates of the Royal College of General Practitioners may claim a 10% reduction. Replies to box numbers should be sent to the above address, with the box number on the envelope. The inclusion of an advertisement in this *Journal* does not imply any recommendation and the Editor reserves the right to refuse, amend or withdraw any advertisement without explanation. All recruitment advertisements in this section are open to both men and women.

COURSES/CONFERENCES

RESEARCH INTO AGEING and AgeNet

New Technology for Old Age Prize Studentship

Research into Ageing and AgeNet are pleased to announce their collaboration in the award of a Prize PhD Studentship relevant to the theme of *new technology for old age*. Preference will be given to proposals which involve collaboration with users of research as well as industry. It is intended to offer an attractive stipend.

Research into Ageing is the national registered charity which for the past 21 years has been funding research aimed at improving the health and quality of life of older people. AgeNet is a Foresight Challenge project set up to achieve the same goal by fostering new research partnerships.

Applications are now being taken from supervisors for consideration in March 1998.

Application forms must be completed and returned by **15th December 1997**, to be considered at the meeting of Research into Ageing's Research Advisory Council on 11th March 1998. Candidates will be advised of the outcome shortly afterwards.

Enquiries:

Dr David Metz: 0171 982 6244 or Vera Coomber: 0171 982 6204

Application forms:

The Administrator, AgeNet, Wolfson Institute for Preventive Medicine, Charterhouse Square, London EC1M 6BQ.

Fax: 0171 982 6262 email: V.Coomber@mds.qmw.ac.uk

Let us help you pass...

Intensive Revision Courses

London March 21/22 1998 or Manchester March 14/15 1998

London 15-19 December

London March 20-22 1998
Manchester April 3-5 1998

Contact us now for further details

PasTest, Dept BG, FREEPOST, Knutsford, Cheshire, WA16 7BR

TEL: 01565 755226

PASTEST

FAX: 01565 650264

Assertiveness Skills Course

Course Director: Sally Irvine

Course Leader: Hilary Haman

14/15 January 1998

This two day course aims to equip participants with an appreciation of assertive behaviour in order to help them develop constructive relationships within their professional and personal lives. Managing conflicts at work and reducing stress are two of the issues addressed through giving participants the opportunity to practise assertiveness skills.

The course is aimed at those participants who behave "over-assertively" as well as those who feel they could profit from the confidence gained from assertiveness training. This course is of particular benefit to General Practitioners in their roles as partners and employers and to any other members of the practice team who manage staff. The delegate fee (inclusive of VAT) is £340.00 including lunch and refreshments on both days. PGEA has been applied for.

RCGP Minor Surgery for General Practitioners

Course Director: Dr Roger Kneebone

22/23 January 1998

This two day intensive course will provide the participants with practical skills training coupled with a sound theoretical knowledge of the clinical and administrative aspects of the subject. It is suitable for GP Registrars planning to develop an interest in this area as well as for established principals wishing to refresh their knowledge and skills. *Please note that places on this Course are limited and you are advised to apply early.* PGEA applied for. The delegate fee (inclusive of VAT) is £390.00.

MRCGP COURSE

Course Tutors: Dr Has Joshi, Dr Douglas Dare, Dr Terry Davies & Dr Geoff Morgan

10-14 February 1998

This is an intensive course employing unique teaching methods to enable candidates to prepare for the MRCGP examination. The course covers the various methods of assessment used in the examination and has now been revised in the light of the new format examination and extended to include video consultations. This is a very popular course, with a high success rate, and candidates are advised to book early to avoid disappointment as numbers are limited to 40 only.

The delegate fee (inclusive of VAT) is £500.00. PGEA & Section 63 applied for.

For further details of any of the above events please contact:

RCGP Courses & Conference Unit, 14 Princes Gate, London SW7 1PU.

Tel: 0171 823 9703 Fax: 0171 225 3047 Email: courses@rcgp.org.uk

If you would like further information on this course, please contact:

Graham D Wright
Course Leader

School of Health Sciences
The Robert Gordon University
Woolmanhall Hospital
Woolmanhall
Aberdeen AB11 1GQ
Tel: 01224 627146



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School of Health Sciences

Pg.Dip/MSc in Health Promotion

This course has been designed for those who wish to gain a qualification in health promotion. It is relevant to those either working in health promotion or for those who work in related fields and have health promotion as part of their work remit e.g. environmental health, nursing, public health, general practice, Community and Voluntary organisations. The course will ensure that those undertaking health promotion activities at all levels are able to acknowledge the complexities of prevention and examine critically the issues which surround the health of the population of Scotland. On completion of the course the student will have acquired a broad reflective approach to health promotion.

Subjects covered will include:

- Concepts, Theories and Models of Health Promotion
- Social Policy and Politics of Health Promotion
- Research Methods and Evaluation
- Managing Health Promotion
- International Approaches to Health Promotion

The course will be part-time and will be offered over two years, commencing in January 1998. Each year comprises of three semesters. The structure of the course will be modular and will be offered on a block release basis.

Applicants require a degree or professional qualification plus two years work experience



INVESTOR IN PEOPLE

National Asthma Campaign

Third National Conference on Asthma Education & Management

24 and 25 February 1998
Queen Elizabeth II Conference Centre, London

Following the overwhelming success of both the First and Second National Conferences on Asthma Education and Management, the National Asthma Campaign is delighted to announce this third major two-day conference and exhibition for health professionals.

The programme will combine plenary and simultaneous sessions with a practical skills session, and will be of value and interest to all health professionals involved in the care of those with asthma. With a faculty of over 80 first-class speakers from this country and abroad, this is a conference not to be missed.

Discounts are available to members of the **National Asthma Campaign Professional Subscription Scheme**. As well as reduced rates at all National Asthma Campaign conferences, members of the Scheme will also receive the quarterly *Asthma Journal*, discounts on patient education materials, and access to our information help line. For further details on how to join the Scheme and save money, please contact Lindsey Taylor at the National Asthma Campaign on extension 375 or at the address below.

To receive a copy of the full programme and registration details, please contact:

Mandy Lester, Conference Administrator,
National Asthma Campaign,
Providence House, Providence Place,
London N1 0NT.
Tel: 0171 226 2260 ext 360. Fax: 0171 704 0740
Email: nac.conf@btinternet.com
Or register via our website on <http://www.asthma.org.uk>



PART-TIME DIPLOMA/M.A. IN THE ETHICS OF CANCER AND PALLIATIVE CARE

Some places remain on this unique course run jointly by Keele University and the Marie Curie Centre in Liverpool. The course examines crucially important moral problems in the field of palliative care, including the autonomy of the patient, the fair allocation of resources, and the troubling issue of euthanasia. The course starts on 21st January 1998 at the Marie Curie Centre in Liverpool. The design of the course enables it to be taken by those in full-time work.

**For further details, contact Eve Garrard,
Dept of Philosophy, Keele University,
Staffordshire, ST5 5BG. Tel: 01782 584084,
or Mrs June Hutchinson, Marie Curie Centre,
Speke Road, Woolton, Liverpool L25 8QA.
Tel: 01928 565410**



The Royal Institute of Public Health and Society of Public Health
28 Portland Place, London W1N 4DE

OCCUPATIONAL MEDICINE - DIPLOMA COURSE
12th January - 23rd January 1998

This ten day course is designed for General Practitioners seeking foundations training in occupational medicine with a view to obtaining the Faculty of occupational Medicine's Diploma in Occupational Medicine.

The course, which is Faculty approved, will prepare candidates for the March 1998 Diploma written examination. PGEA approval has been obtained and the course will be run at 28 Portland Place, London.

Distinguished speakers from a wide range of occupational medicine, occupation health and academic backgrounds will cover all aspects of the Faculty's Diploma syllabus. Visits to commercial and industrial sites are included in the course.

The course fee is £900 and includes tuition, all course materials, lunch and refreshments.

For further details please contact:

Mc Geri Maylin, Education & Training Department, RIPHH, 28 Portland Place, London W1N 4DE. Tel: 0171 580 2731 Fax: 0171 580 6157 Email: riphh@corpex.com

THE NHS CONFEDERATION



Major Conference

The Future of the Internal Market

19 January 1998
Church House, Westminster

Key speaker:

Frank Dobson, Secretary of State for Health

with speakers representing lead organisations for clinicians, health service management and the consumer

Conference Fee: £195.00 plus VAT (total £229.12) Members
£250.00 plus VAT (total £293.75) Non-Members

For further information please contact:-

The Conference Office
NHS Confederation
Birmingham Research Park
Vincent Drive
Birmingham B15 2SQ

Tel: 0121 414 1536 Fax: 0121 472 7783



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A 3-DAY PRACTICAL SKILLS WORKSHOP (THURSDAY-SATURDAY)

STAKIS COUNTRY COURT HOTEL
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12-14 MARCH 1998

The meeting will consist of keynote presentations by Dr Jan Joost Rethans, University of Limburg, Maastricht and Professor Lesley Southgate, CHIME, University College, London and parallel workshops where the emphasis will be on practical, hands-on experience:

- Recruiting and training simulators.
- Teaching consulting models with simulators.
- Simulated registrars in trainer education.
- Simulated surgery technique for consulting skills assessment.
- Teaching interviewing and feedback skills.

The meeting will be summarised by Dr David Percy, Chairman of COGPED.

The General Practice Postgraduate Education Department in Leicester has been working for some 5 years in developing techniques for the assessment of consulting skills using simulated patients. A crucial part of this work has been the development of a system of training accurate patient simulators easily and quickly. As experience with the technique has become apparent, simulators would appear to be an under used resource in the United Kingdom. This workshop will enable participants to experience some of the extended use of the simulator in general practice education and acquire the skills necessary to develop their own simulator group.

The closing date for application is 31 January 1998. In order to allow a "hands-on workshop" numbers will be strictly limited and early application is advised.

The course will commence at 2.00 pm on Thursday 12 March and will be completed by 1.30 pm on Saturday.

Applications in writing together with cheque for £390 (made payable to University of Leicester) should be forwarded to - Mrs A Davie, General Practice Postgraduate Education, Faculty of Medicine, Leicester General Hospital, Gwendolen Road, Leicester LE5 4PW.

PGEA Approval is being sought

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FESTIVAL BATHTIME

11-15th May 1998

"LIFE AFTER PGEA"

Course for General Practitioners at the University of Bath
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Following the CMOs report "The writing is on the wall for PGEA"

Hear what works in Medical Education and learn how to learn

Are you worried by the terms Health Needs Assessment, Significant Event Auditing and Development Plans?

Seize the opportunity to *learn what it's all about* and be ready to *lead your practice team into the brave new world*. Write your own development plan.

Also enjoy a *Critical Appraisal Skills Workshop*. Sessions on the *Primary and Secondary Prevention of Coronary Heart Disease, Heart Failure and Medical Ethics*. *Update your CPR certificate*.

A one day workshop of *Interaction, Reflection and Gossip about Medical Communication* with Phil Hammond. (This will involve simulated consultations with actors)

Lastly a session on *Evidence Based Practice* with quizzes and prizes

Held in the Conference Centre at the University of Bath with residential/non-residential options. There will be a mid-week course dinner. Accommodation is with full board and includes all coffee and tea breaks. Come and enjoy a week in Bath. Shopping and sight-seeing. An opportunity to attend the opening of the Bath Festival and Fireworks Display with a picnic in the Royal Crescent. Superb facilities, Swimming, Running, Golf and Tennis as well as talking with colleagues.

Speakers include:-

Professor Tim Van Zwanenberg (Newcastle)

Professor Mike Pringle (Nottingham)

Professor Janet Grant (Open University)

Dr David Percy (Chairman of Directors of GP Education)

Dr Phil Hammond (Trust me I'm a doctor)

Dr William Hubbard (Cardiologist - Bath)

Dr Neil Scheurmler (Health Authority Medical Adviser)

Professor Roger Higgs (Kings College)

Andy Barton and Rob Taylor (CASP trainers)

**Costs: £550 full board inc. Course dinner -
£350 for non-resident inc. Course Dinner**

Full details from:

STELLA LEEDER, Department of General Practice,
Postgraduate Medical Centre, Royal United Hospital,
Bath BA1 3NG

Tel: 01225 824893/4 Fax: 01225 484926



**St George's Hospital
Medical School**

(University of London)

**and
National Asthma & Respiratory
Training Centre**

**POSTGRADUATE DIPLOMA IN
RESPIRATORY MEDICINE**

The NATRC and the Division of General Practice & Primary Care at St George's Hospital Medical School have developed an innovative 1-year distance learning Postgraduate Diploma in Respiratory Medicine for Primary Health Care Professionals. This provides an opportunity to develop formally a special interest in respiratory medicine in primary care, with high quality academic and educational support, while continuing in practice.

Applications are invited for this programme commencing January 1998. The course aims to enable practitioners to develop further their clinical and academic skills to facilitate life-long, evidence-based practice in respiratory medicine.

Further information from:

J Sims, Division of General Practice & Primary Care, St. George's Hospital Medical School, Cranmer Terrace, Tooting, London SW17 0RE. Tel: 0181 725 0056, Fax: 0181 767 7697, email: jsims@sghms.ac.uk or S Cross, National Asthma & Respiratory Training Centre, The Athaeneum, 10 Church Street, Warwick, CV34 4AB. Tel: 01926 493313, Fax: 01926 4932245.



Thames Valley
Faculty RCGP

The Thames Valley Faculty of the Royal College of General Practitioners announces a prestigious 3 day Residential Course at Cumberland Lodge, Windsor Great Park on 2nd, 3rd & 4th March 1998

Unlike any other Course, Members will be able to choose how they want to work and what subject matter they wish to choose from a formidable array of experts in both General Practice and the allied Specialities.

Dr David Haslam	Dr Peter Tate	Prof David Sackett
Dr David Butler	Dr Eric Rose	Dr Tony Knight
Mrs Jackie Maun	Dr Michael O'Donnell	and others

With experts on general practice, the consultation, writing and communication, evidence based medicine, diabetes, terminal care, practice management and the politics of primary care you can build this course into anything you want.

Convivial surroundings with good food and company will allow time for reflection and practical learning you can take back to your practice and use personally.

Costs: £310 per person for 3 days
£280 if booked by 14th January, 1998
A few non-residential places will be reserved at £220

PGEA applied for 18 hours;

Cheques made payable to TAMCOL

Please contact: Marian Johnson, Secretary to the GP Tutor, Postgraduate Centre, Stoke Mandeville Hospital, Aylesbury, Bucks, HP21 8AL. Tel: 01296 315425.

Institute of Child Health

and Great Ormond Street Hospital for Children NHS Trust

UNIVERSITY COLLEGE LONDON MEDICAL SCHOOL

**Child Protection Forum:
The Place of Medical
Services in Child Protection**

Thursday 15 January 1998

This course discusses a range of issues concerning child protection including dilemmas for general practitioners in child protection; factitious illness; controversies in medical examinations in suspected child abuse; the assessment of adolescent victims and abusers; the psychological treatment of children who have been abused; emotional abuse and the assessment of parenting; adult psychiatry and child protection.

Fee: £75 / £50 (therapists, nurses)

**Children's Orthopaedics for
the General Practitioner**

Wednesday 18 March 1998

This course will cover the common orthopaedic conditions in children encountered by general practitioners, such as normal variance, developmental dysplasia of the hip, the painful hip etc. It will also deal with the disabled child in society, and give an idea of the scope of children's orthopaedics in 1998.

Fee: £75

Paediatric Audiology Update

Friday 20 March 1998

This course covers recent advances in audiology and audiological medicine in the paediatric field, including surgical/medical aspects of middle ear and external ear diseases; their causes; diagnosis and genetics of hearing loss; specialised hearing aids and educational provision for children with impaired hearing.

Fee: £75 (doctors)
£50 (therapists, teachers)

For further information please contact:
The Courses and Conferences Office,
Institute of Child Health,
30 Guilford St, London WC1N 1EH.
Tel: 0171 829 8692
Fax: 0171 831 0488
E-mail: Courses@ich.ucl.ac.uk.



GP COURSE

2 - 6 February 1998

**THE ROYAL VICTORIA HOSPITAL
Grosvenor Road, Belfast BT12 6BA**

(Daily bookings accepted)

Supervised tutoring within specialist areas of hospital on Thursday 5.2.98

For further information contact:

Mrs Colette McDonald Tel: 01232 894731

School of Postgraduate Studies in
Medical & Health Care
University of Wales, Swansea

MSc in Clinical Audit and Effectiveness

The School is now accepting applications for places on this part-time taught Diploma/Masters programme. The course is designed to be of interest and benefit to all clinical staff (physicians, surgeons, public health doctors, general practitioners, nurses, PAMs) as well as managers and support staff who have an interest in improving healthcare through clinical effectiveness.

The course is delivered over four residential one-week modules per year and covers: health care systems; information retrieval and appraisal; clinical guidelines and protocols; research methods; statistical analysis; medical ethics; medical sociology; group and team working; consensus building and facilitation; decision making; change management; health economics; information science; communication skills; healthcare outcomes; project management; quality initiatives and clinical audit.

Student assessment is by assignment and examination which leads to the award of a Diploma in Clinical Audit and Effectiveness. Students can elect to undertake a supervised dissertation during their third year for the award of MSc. This course runs from January to November each year.

Full details of the course can be obtained from: David Ford, School of Postgraduate Studies, Maes-y-Gwernen Hall, Morriston Hospital, Swansea SA6 6NL. Tel: 01792 703578; Fax: 01792 797310. E-mail: d.v.ford@swansea.ac.uk

Faculty of Homoeopathy

(incorporated by Act of Parliament 1950)

Courses in medical homoeopathy for doctors and other healthcare professionals

For details of courses in Bristol, Glasgow, London and Oxford leading to Membership of the Faculty of Homoeopathy and the qualification MFHom, please contact:

Academic Department
Faculty of Homoeopathy
2 Powis Place
London WC1N 3HT
Tel 0171 837 9469



GENERAL PRACTITIONER WRITERS ASSOCIATION

The GPWA, now in its twelfth year, exists to improve standards of writing by, from or about General Practice. It is open to members of Primary Care teams and a few other allied professions who care about the written image of General Practice.

Membership includes novelists, dramatists, poets, historians and columnists as well as those who write for professional learned journals. All standards of writers are welcome and those with more experience and success help and encourage beginners.

The Association has published many books, most recently "How to..." a guide to writing on many subjects. Two meetings are held each year exploring a different genre of writing. The Association's Journal The GP Writer is published twice yearly and is free to members. The Journal and the Annual Register of members and their writing interests is distributed to many Journals and Publishing Houses as examples of the skills of members.

All doctors have to write, be it only reports and practice newsletters, some write research papers and editors of many professional and non-medical journals are continually requiring, and pay for, well written medical informed copy. Why not join GPWA and learn (and earn) more?

For further details apply to:-

The General Secretary, GPWA,
633 Liverpool Rd, Southport, Merseyside PR8 3NG
Telephone: 01704 577839

RECRUITMENT

Lifestyle...

MEDICAL PRACTICE OPPORTUNITIES

(Family Practice and Specialists)

Newfoundland and Labrador is Canada's eastern most province. It is rich in natural beauty and provides a quality of life like no other, uncomplicated and unparalleled. Would you like to have a short commuting distance to work? Would you like to live in a safe and secure community? Newfoundland and Labrador has that and much more to offer - fishing, golfing, hunting, whale watching, skiing, hiking, are all readily available. If this sound like a dream, it's not - it's reality! If you feel this lifestyle is what you have been looking for, consider Newfoundland and Labrador for your medical practice.

The Province of Newfoundland and Labrador has a number of unique and challenging rural positions throughout the province for the right General Practitioner or Specialist. These opportunities vary between salaried and fee-for-service positions. Remuneration increases for salaried physicians have been recently implemented.

Qualifications are in accordance with the Newfoundland Medical Board regulations. For further information on the positions and the required qualifications, contact the Recruitment Office or send a current résumé to:

Physician Recruitment Coordinator
Newfoundland and Labrador Health Care Association
P.O. Box 8234
St. John's, NF, Canada A1B 3N4
Telephone (709) 364-7701 Fax (709) 364-6460
Check out our home page: www.netfx.ion.net/nlhca

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Please reply with a brief C.V. to:

**Laura Holden,
Harley Street Doctors/Screening
77 Harley Street,
London, WIN 1DE**

7th UK Workshop on Teaching Evidence-Based Health Care, 9th - 13th February 1998

The Joint Department of Primary Care & Population Sciences at UCL and Royal Free Medical Schools are pleased to announce the 7th UK Workshop on Teaching Evidence-Based Health Care on 9th - 13th February 1998 organised by Dr Trish Greenhalgh. Based on the model developed at McMaster University Canada, and introduced into the UK by Professor David Sackett, the course offers delegates the chance to learn, and learn how to teach others, the skills of evidence-based health care in tutor facilitated small groups.

Previous workshops have been heavily overbooked so please apply early to be sure of a place. For further details and an application form please contact the Workshop Administrator on any of the following:

*e-mail: ebp@ucl.ac.uk
website: <http://www.ucl.ac.uk/prtncare-popsci/uebpp/ttt.htm>
post: Department of Primary Care, Archway Site, Whittington Hospital, London N19 5NF
Fax: 0171 281 8004 (+44171 288 8004)*

The United Arab Emirates University Faculty of Medicine and Health Sciences is seeking a **Chair, Department of Family Medicine**. The University has committed to the Faculty of Medicine and Health Sciences substantial resources including the construction of a state-of-the-art teaching and research facility. Family Medicine is a well-organized, cohesive department with an accredited post-graduate residency training program. English is the language of instruction in the Faculty of Medicine at the University.

The successful candidate must be an academic leader with proven administrative, teaching and scholarly achievements. The Chair is expected to assert strong national influence on patient care.

Salary and benefits are competitive. We welcome inquiries from academic leaders. Confidential inquiries should be made to:

Alexander Williams or Mary Sterner
Witt/Kieffer, Ford, Hadelman & Lloyd
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Oak Brook, IL, 60523
Tel: 630-990-1370
Fax: 630-99-1382
E-mail: marys@wittkieffer.com

Medical Practitioners in Occupational Health

Manchester, Coventry, London, North East England and Central Scotland.

Attractive Salary and Benefits Package

BMI Health Services, part of General Healthcare Group, is a major national provider of Occupational Health to clients in both the public and private sectors. As a result of our continuing expansion we are seeking Medical Practitioners at a number of locations to work with our existing Occupational Health teams under the direction of accredited specialists in Occupational Health.

Duties will include the provision of advice on sickness absence, pre-employment screening and health surveillance in support of hazard control. Candidates should have a good background in Clinical Medicine and well honed communication skills. A qualification in Occupational Medicine would be an advantage but support to attain the Diploma in Occupational Medicine will otherwise be provided. These posts would suit generalists interested in entering Occupational Medicine and, for the right candidate, opportunities exist to progress into specialist training. Full time applicants are preferred but consideration will be given to candidates seeking part-time or sessional work.

For an information pack, which includes an application form and role profile, please contact Rosie Sooknanan, Personnel Co-ordinator, BMI Health Services, The Medical Centre, 46 Wimpole Street, London W1M 7DG. Tel: 0171 224 4549



Health Services

Committed in Health

Advancing methodology in general practice research

Thursday 26th and Friday 27th March, 1998

Durham Castle, Durham

An opportunity to re-evaluate our research methods and learn about new methods for general practice research. The programmes includes:

The research questions services GPs really want answered and the use of reviews and guidelines in general practice

Dr. Iona Heath, Caversham Group Practice, Kentish Town Health Centre, London.

Traditional medical research methods: RCT, case control, observational studies, their use and application and limits in general practice research

Professor Mike Pringle, Department of General Practice, The Medical School, Nottingham

Outcome measures in general practice *Professor Pali Hungin, Director, NoReN, Stockton on Tees*

n=1 methods, an introduction *Professor Terje Johannessen, Department of Community Medicine and General Practice, University of Trondheim, Norway*

Bayesian statistics, an introduction *Professor R J Lilford, Health Services Research, University of Birmingham*

Qualitative research developed and used commercially *Mr Tim Bowles, IRI Inforscan, Bracknall, Berks*

Nominal Group Techniques *Dr Colin Bradshaw, GP South Shields*

The use of the Balint approach in general practice research *Professor Peter Champion, Academic Department of Primary Care Medicine, University of Hull*

An introduction to "chaos" and complexity theory and its relevance to general practice research. *Dr David Byrne, Department of Sociology and Social Policy, University of Durham*

The use of narrative in general practice research. *Dr Ruth Bridgewater, Department of Primary Health Care, University of Newcastle*

Unpacking validity and reliability *Dr David Armstrong, Department of General Practice, UMDS, London*

The use of historical research methods: using document and records. *Dr Mark Jackson, Wellcome Unit for History of Medicine, University of Manchester.*

Ethnography, an introduction for general practice research *Dr Andrew Russell/Dorothy Hannis, Department of Anthropology, University of Durham*

Uncertainty in General Practice Research: a theological perspective *The Rt Rev. David Jenkins, Durham*

General Practice Research: Purpose, Paradigms and Politics *Professor Marshall Marinker, London*

Dinner in Durham Castle - Thursday 26th March, 1998

"A taste of Northumbria"

If you wish to register for this important event, please contact NoReN, The Health Centre, Sunningdale Drive, Eaglescliffe, Stockton on Tees, TS16 9EA

Tel: 01642 789026 Fax: 01642 791020

Fee: Two Days = £175 (Existing NoReN Members = £150) One Day = £120 (Existing NoReN Members = £100)

The fee includes lunch on the Thursday/Friday and Thursday evening dinner. Accommodation can be booked direct with Durham Castle and there are also many hotels nearby.

Royal College of General Practitioners Royal College of General Practitioners Royal College of General Practitioners

NEW GIFTS AVAILABLE FROM RCGP

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Fax: 0171 - 225 - 0629. E-mail: sales@rcgp.org.uk

Personal callers to the College bookshop are also welcome.

Royal College of General Practitioners Royal College of General Practitioners Royal College of General Practitioners

The CLUB WITH AN INTERNATIONAL DIMENSION

50% discount for RCGP members

The Royal Over-Seas League provides the ideal club for internationally minded men and women who are citizens of Commonwealth countries or those countries which have constitutional links with Britain since 1910. It has a long history of welcoming writers, diplomats, business people and travellers from around the world to its London and Edinburgh clubhouses and providing international support networks through branches, reciprocal club arrangements and honorary representatives.

Founded in 1910 by Sir Evelyn Wrench to encourage understanding between nations, the League's Royal Charter requires it to give service to the Commonwealth and humanity at large. It does this through providing clubhouse hospitality for members, organising competitions for young artists and musicians and facilitating joint service projects where possible.

The London clubhouse facilities include:

- ◆ 73 quality bedrooms (£75-£121 b&tb) with satellite TV in a large period building with private drive in the St James's area of central London.
- ◆ Renowned restaurant, buttery (3 course menu £10.50) and bar (both with garden access) drawing room and lounges. Swimming and exercise arrangements with local clubs.
- ◆ Seven conference and private dining rooms with capacity ranging from 15-200 with a.v. and other facilities. (For further information please contact the Banqueting Department).
- ◆ Annual programme of cultural and social events including weekly receptions for members staying at Over-Seas House.

The Edinburgh clubhouse facilities include:

- ◆ Central location on Princes Street overlooking the Castle.
- ◆ 17 bedrooms (£60-£110 b&tb), restaurant, bar, conference and private dining facilities for 10-100.
- ◆ Annual programme of themed lunches and cultural events.

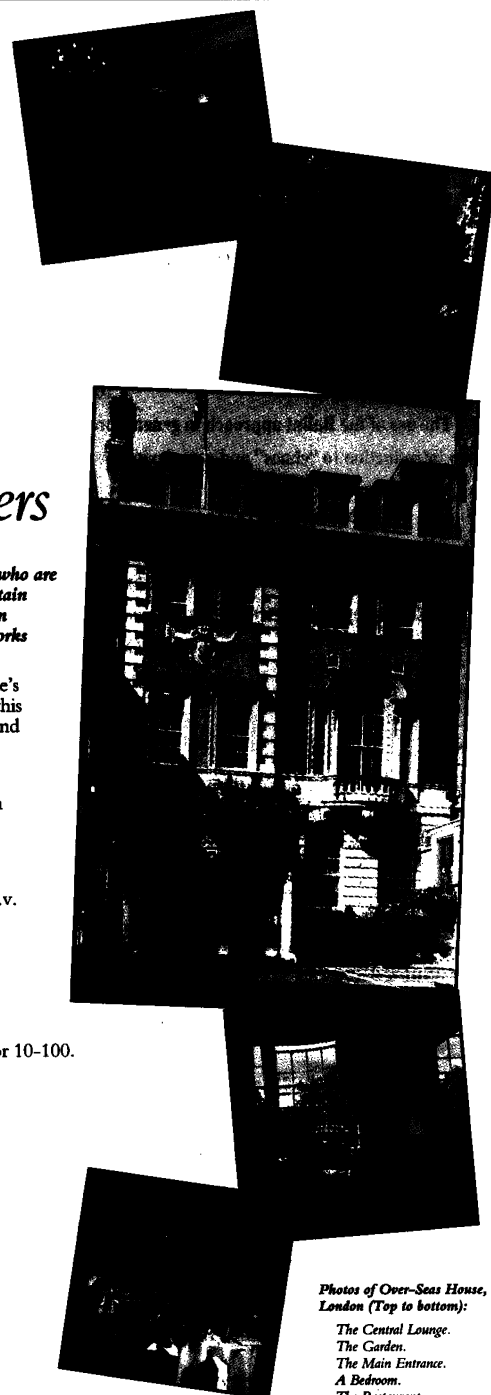
International facilities include:

- ◆ Access to over 50 other clubs around the world when travelling.
- ◆ Over 20,000 fellow members worldwide. Local branches, member groups or honorary representatives in 78 countries.
- ◆ Quarterly magazine with information on League events and Commonwealth affairs.
- ◆ Association if wished with cultural and service projects through the Branches or International Headquarters.



**Royal
Over-Seas
League**

Over-Seas House,
Park Place, St James's Street,
London SW1A 1LR
Tel: 0171 408 0214. Fax: 0171 499 6738.
Enquiries: 9.30am-5.30pm Monday-Friday.



Photos of Over-Seas House,
London (Top to bottom):
The Central Lounge.
The Garden.
The Main Entrance.
A Bedroom.
The Restaurant.

To:- Membership Secretary, Royal Over-Seas League, Park Place, St James's Street, London SW1A 1LR.

Please send me details of membership of the ROYAL OVER-SEAS LEAGUE.

Membership is available to British and Commonwealth citizens and associated membership to citizens from those countries which have had constitutional links with the UK since 1910 ie Bahrain, Jordan and others (Further details from the Membership Secretary)

Full Name (in Capitals).....

Nationality (in Capitals).....

Residential Address (in Capitals).....

Tel No.....

RCGP

Special Annual Subscription Rates 1998

Under special arrangements members of the Royal College of General Practitioners may join the League at the following special rates which reflect a reduced annual subscription and a 50% reduction in the initial joining fee

Resident London area £175 + £45

Edinburgh area £129 + £33.50

Country (England/Wales) £93 + £25.50

Country (Scotland) £88 + £24.50

Overseas (includes Northern Ireland, Eire, Isle of Man, Channel Islands) £70 + £19.50

Aged 17-25 £32.50 only - entrance fee waived

1998 membership can take effect from 1st November 1997 thereby giving an additional two months "free" membership if wished.

For further details, please contact the Membership Secretary.

FACULTY OF HUMAN SCIENCES

School of Health

The School of Health in the University of Greenwich offers a comprehensive portfolio of courses for a wide range of healthcare professionals, including:

- **Health Pickup Units:** Level 3, 30 Credits each and offered via Distance Learning. These units are designed to meet the management development needs of a wide range of NHS staff by:
 - i. Meeting the Challenge of Change in Health Care;
 - ii. Improving Patient Care through Clinical Audit;
 - iii. Getting to grips with Information Management and Technology in Health Care.
- **MSc Research (Health):** A rigorous research training, offered part-time over 2 years, with emphasis on the application of research to practice, in a variety of healthcare settings.
- **MSc Continuing Professional Development (Health):** Collaborative Learning through reflective practice and computer-mediated communication to enable health care professionals to develop their professional practice.
- **BSc (Hons) Health and Health and/or with Learning Disabilities:**
 - i. A full-time degree for those interested in a career in Health;
 - ii. Offered in part-time mode for Healthcare professionals, providing graduate status, through a broad-based degree in Health.
- **Diploma of Higher Education in Complementary Therapy (Aromatherapy):** This innovative, flexible, first of its kind course runs part-time and is designed to enable healthcare professionals to directly apply aromatherapy to their own area of clinical practice.
- **BSc (Hons) Physiotherapy Studies:** Aimed at diploma qualified physiotherapists, this flexible, distance learning programme, leads to an Honours degree in Physiotherapy studies.

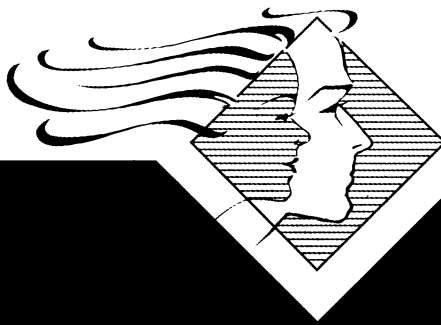
For further details on these or other courses we offer, please telephone **0181 331 8129/9169**, or write to:

**Registry
The School of Health
University of Greenwich
Bow Arrow Lane
Dartford
Kent
DA2 6PJ
England
Fax: 0181 331 9160**



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IMPAIRED LIFE SERVICES LIMITED
(ILS)

INTRODUCES

"THE ANDERTON DIAGNOSIS INDEX" (ADI)

TO HELP PROVIDE COUNTY/LOCAL COUNCILS/AUTHORITIES
WITH THE COSTING SOLUTION TO THE IMMEDIATE NEEDS OF NURSING HOME CARE.

THE ANDERTON DIAGNOSIS INDEX (ADI)

Provides life expectancy assessment to evaluate costs of immediate needs of nursing home care funded by the Local Authorities and Central Government.

The ADI factor embodies the diagnosis of the ageing process and various impairments common to the elderly. It has a scoring system which incorporates the ability of performing functions of daily living, together with an "upheaval" factor which collectively will calculate life expectancy.

The research and development of ADI is now incorporated into a new software program which will allow local authorities to manage their affairs more effectively in terms of planning, efficiency, budget control and cost savings.

THE BENEFITS TO THE LOCAL COUNCIL ARE:

- ◆ By assessing life expectancy more precisely, the Authority will budget these care costs more accurately than before.
- ◆ A timesaving exercise by inputting answers to a few simple questions as against the laborious system currently practiced. This will save valuable officer time as well as improving efficiency.
- ◆ A valuable statistical data base in the long term showing demographic changes available to the Authority to plan ahead for future bed occupancy.
- ◆ The ADI is designed to help local authorities involved in placing individuals into nursing homes. The system will not only aid the admission process but also help in the overall cost assessment.
- ◆ With this data in place a stop loss market placement is being arranged by a major insurance broker to **CAP THE COST** of nursing home care where persons live longer than 3, 4 or 5 years. All costs borne by the authority in excess of the chosen period will be protected by this insurance coverage. This is the ultimate solution to protect council tax rate payers of any cost overrun at a price which will be minimal to the local council tax rate struck each year by the local authority.

OUR QUESTIONNAIRE

Most councils will have their own assessment methods, however our short questionnaire, to be standardised for the health industry, has been designed specially for the long term care market to assess the degree of incapacity not only from the impact of lack of ability to perform activities of normal daily living but also to assess likely longevity of the individual. Each individual will have this information fed into a program specifically designed to enable the cost data to be provided.

HOW WILL THIS SERVICE OPERATE?

ILS has installed ADI software into a dedicated website operated for the benefit of all local authorities for a small annual rental. These communication and distribution services will be provided by an internet site. It will run an on-line site, utilising internet technology, allowing subscribers unlimited access. Completion of a simple on screen form will provide an instant forecast of the life expectancy of the subject and cost of long term care. The annual rental will include the initial installation/training/24 hour help line. Also the security and confidentiality of this information is assured.

WHO IS IMPAIRED LIFE SERVICES LIMITED (ILS)?

ILS owns the copyright and intellectual rights to the Anderton Mortality Tables, the first set of tables to assess life expectancy for impaired lives, exclusively used by the Pension Annuity Friendly Society Limited in its sole underwriting of Impaired Life Annuities in the private assurance sector. These tables have been amended to produce the ADI concept to take into account the elderly, and its use is being offered to the public sector for the first time.

FOR FURTHER INFORMATION OR A FREE DEMONSTRATION OF THE ADI PROGRAMME

CONTACT:

Impaired Life Services Limited
59/60 Mark Lane
London EC3R 7NE
Tel: 0171 680 8960 Fax: 0171 680 8961

CONTACT PERSONS:

Mr C. G. Rostron Mr G. M. Duffy